# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

## CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 26, 2005

# SurModics, Inc.

(Exact name of Registrant as Specified in its Charter)

Minnese	ota
(State or Other Jurisdiction	on of Incorporation)
0-23837	41-1356149
(Commission File Number)	(IRS Employer Identification No.)
9924 West 74	tth Street
Eden Prairie, Min	nesota 55344
(Address of Principal Executiv	ve Offices and Zip Code)
(952) 829-	2700
(Registrant's telephone numb	per, including area code)
Not Appli	cable
(Former Name or Former Address,	if Changed Since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneouprovisions:	usly satisfy the filing obligation of the registrant under any of the following
o Written communications pursuant to Rule 425 under the Securities Act (17 C	EFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR	2 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Ex	change Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Ex-	change Act (17 CFR 240.13e-4(c))

# TABLE OF CONTENTS

Item 2.02 Results of Operations and Financial Condition.
Item 9.01 Financial Statements and Exhibits.
SIGNATURES
Press Release

## **Table of Contents**

## Item 2.02 Results of Operations and Financial Condition.

On October 26, 2005, SurModics, Inc. issued a press release announcing the results for the quarter and fiscal year ended September 30, 2005. The full text of the press release is set forth in Exhibit 99.1 attached hereto and is incorporated herein by reference into the Company's registration statement on Form S-3, registration number 33-123524.

### Item 9.01 Financial Statements and Exhibits.

(a) Financial Statements: None.

(b) Pro forma financial information: None

(c) Exhibits:

Date: October 26, 2005

99.1 Press Release dated October 26, 2005.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SURMODICS, INC.

By /s/ Philip D. Ankeny

Name: Philip D. Ankeny Title: Chief Financial Officer

## SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

EXHIBIT INDEX to FORM 8-K

SURMODICS, INC.

Date of Report: October 26, 2005 Commission File No.: 0-23837

Exhibit No. 99.1 ITEM

Press Release dated October 26, 2005.

## SurModics Reports Fourth Quarter and Fiscal Year 2005 Results Eighth Consecutive Year of Record Revenue Since 1998 IPO

EDEN PRAIRIE, Minnesota – October 26, 2005 – SurModics, Inc. (Nasdaq: SRDX), a leading provider of surface modification and drug delivery technologies to the healthcare industry, today reported financial results for the fourth quarter and fiscal year ended September 30, 2005.

#### **Fourth Quarter Highlights:**

- Fourth quarter revenue of \$16.1 million, up 19%
- Including a certain charge (detailed below):
  - Operating income of \$6.3 million
  - Net income of \$4.8 million
  - Diluted EPS of \$0.25
- Excluding the charge:
  - Operating income of \$8.8 million; operating margin of 55%
  - Record net income of \$6.4 million
  - Record diluted EPS of \$0.33

## Fiscal Year 2005 Highlights:

- Record revenue for fiscal year 2005 of \$62.4 million, up 25% from fiscal 2004
- Revenue has grown at 30% compounded annually since 1998 IPO
- Including certain charges (detailed below):
  - Operating income of \$3.0 million
  - Net loss of \$8.2 million
  - Diluted EPS of (\$0.45)
- · Excluding the charges:
  - Record operating income of \$35.7 million; operating margin of 57%
  - Record net income of \$23.6 million
  - Record diluted EPS of \$1.27
- Cordis represented 46% of total revenue, down from 52% of total revenue in fiscal year 2004, despite year-over-year growth in CYPHER revenue
- Non-Cordis revenue growth of 41% year-over-year vs. Cordis revenue growth of 11%
- Five new licenses signed in the fourth quarter, reaching fiscal year record of 20 new licenses

"Fiscal year 2005 was a year of exceptional performance by our employees," said Bruce Barclay, President and CEO. "A year ago, we outlined a new strategy and revenue growth plan, with the goal of maintaining sustainable growth. Throughout the year, we focused on execution and implementation of this strategy, which strongly contributed to the revenue growth enjoyed in all three of our business segments. Further, we have increased our focus on bringing valuable technology to our customers, both through internal development and by accessing technologies from third parties. In total, we spent 26% of revenue on R&D in fiscal 2005, with fully 68% of our operating expenses, excluding product costs and certain charges, going towards R&D. Lastly, we filed a record 51 patent applications during the year, which will help us protect our unique position in the market."

"Despite record levels of R&D spending," continued Barclay, "we continue to maintain our focus on profitability. Our operating margin (excluding certain charges) was 57% for fiscal year 2005. We are pleased with the results reported by Cordis Corporation, a Johnson & Johnson company, on its CYPHER Sirolimus-eluting Coronary Stent. J&J reported U.S. CYPHER sales of \$347 million for the September quarter, equating to a 46% market share, up from the previous quarter's 41% share. While we are proud of our association with Cordis on their CYPHER stent, strategically we are diversifying our business. And our diversification efforts are producing results. Despite 11% growth in revenue from Cordis in fiscal 2005, the percentage of total revenue derived from Cordis has decreased from 52% in fiscal year 2004 to 46% in fiscal year 2005. Finally, we continue to expand our customer base, signing a record 20 new licenses during the fiscal year, which brings to 76 the number of customers who have licensed our technologies."

Fiscal year 2005 revenue was a record \$62.4 million, a 25% increase over fiscal year 2004 revenue of \$49.7 million. The company recorded a non-cash impairment charge of \$2.5 million in the fourth quarter of fiscal year 2005 related to the sale of the company's contract manufacturing facility in Bloomington, Minnesota. In addition, during the second quarter of fiscal year 2005, the company recorded a \$30.3 million charge for in-process research and development (IPR&D) in connection with its acquisition of InnoRx, Inc., which was completed in January 2005. Including these charges, the company reported operating income of \$3.0 million and a net loss of \$8.2 million, or (\$.45) per diluted share

for the year. Excluding the charges, operating income grew 33% to a record \$35.7 million, from \$27.0 million in the prior-year period; while net income increased 34% to a record \$23.6 million, from \$17.6 million last year; and diluted earnings per share was a record \$1.27, compared with \$0.99 in fiscal 2004.

Revenue for the fourth quarter of fiscal year 2005 was \$16.1 million, an increase of 19% from \$13.5 million in the fourth quarter of fiscal year 2004. Including the non-cash asset impairment charge previously described, the company reported operating income of \$6.3 million and net income of \$4.8 million, or \$0.25 per diluted share. Excluding the charge, operating income grew 6% to \$8.8 million, from \$8.3 million in the prior-year period; net income increased 18% to a record \$6.4 million, from \$5.4 million in the same period last year; and diluted earnings per share was a record \$0.33, compared with \$.30 in the fourth quarter of fiscal year 2004.

SurModics signed five new licenses in the fourth quarter, bringing the fiscal year total to a record 20, significantly ahead of SurModics' goal of 12 new licenses in fiscal year 2005. During the fiscal year, SurModics' customers introduced 7 new product classes. At September 30, a total of 80 coated products were on the market generating royalty revenue, compared with 77 in the prior-year period; the total number of licensed products not yet launched was 72, compared with 64 a year ago; and major non-licensed opportunities stood at 64, compared with 73 a year ago. In total, the company now has 136 potential commercial products in development with opportunities in each of SurModics' four focus markets – ophthalmology, cardiovascular, neurology and orthopedics.

SurModics' cash and investment balance grew to \$73.3 million as of September 30, 2005. "We are pleased with our level of strategic deployment of cash in fiscal year 2005," said Phil Ankeny, CFO and Vice President of Business Development. "During the year, we acquired InnoRx, licensed technology from Rutgers, and made strategic investments in CardioMind, OctoPlus and ThermopeutiX. These strategic investments may have the potential to bring tremendous value to our customers and shareholders over the long term."

#### Live Webcast

SurModics will host a webcast at 5:00 p.m. ET (4:00 p.m. CT) today to discuss the quarterly results. To access the webcast, go to the investor relations portion of the company's web site, www.surmodics.com, and click on the Fourth Quarter Webcast icon. If you do not have access to the Internet and want to listen to the audio, dial 800-240-6709. A replay of the fourth quarter conference call will be available by dialing 800-405-2236 and entering conference call ID 11042230. The audio replay will be available beginning at 6:00 p.m. CT on Wednesday, October 26, until 6:00 p.m. CT on Friday, November 27.

#### About SurModics, Inc.

SurModics, Inc. is a leading provider of surface modification technologies, in the areas of biocompatibility, site-specific drug delivery, biological cell encapsulation, and medical diagnostics. SurModics partners with the world's foremost medical device, pharmaceutical and life science companies to bring innovation together for better patient outcomes. A significant portion of SurModics' revenue is generated by royalties from the sale of commercial products resulting from its corporate relationships. Recent collaborative efforts include the implementation of the SurModics' BRAVO<sup>TM</sup> drug delivery polymer matrix as a key component of the CYPHER Sirolimus-eluting Coronary Stent from Cordis Corporation, a Johnson & Johnson company. SurModics is headquartered in Eden Prairie, MN and more information about the company can be found at www.surmodics.com. The content of SurModics' web site is not part of this release or part of any filings the company makes with the SEC.

### **Safe Harbor for Forward Looking Statements**

Certain statements contained in this press release may be deemed to be forward-looking statements under federal securities laws, and SurModics intends that such forward looking statements be subject to the safe harbor created thereby. SurModics does not undertake an obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### Contact

Phil Ankeny, Chief Financial Officer and Vice President, Business Development (952) 829-2700

## SurModics, Inc. Statements of Operations (In thousands, except per share data)

	Year E Septem	ber 30,	Three Months Ended September 30,			
	2005 (Unau	2004	2005 2004 (Unaudited)			
Revenue:	(Cilau)	inteuj	(Cildu	uiteu)		
Royalties and license fees	\$ 47,582	\$ 34,836	\$ 12,530	\$ 9,758		
Product sales	9,403	10,478	2,419	2,268		
Research & development	5,396	4,424	1,141	1,443		
Total revenue	62,381	49,738	16,090	13,469		
Operating expenses:						
Product	2,855	3,035	764	735		
Research & development	16,072	12,633	4,334	3,087		
Sales & marketing	1,209	1,683	299	283		
General & administrative	6,496	5,416	1,860	1,069		
Asset impairment charge	2,487	16,497	2,487	_		
Purchased In-Process R&D	30,277	_	_	_		
Total operating expenses	59,396	39,264	9,744	5,174		
Income from operations	2,985	10,474	6,346	8,295		
Investment income	1,365	1,178	609	288		
Net income before income taxes	4,350	11,652	6,955	8,583		
Income tax provision	(12,596)	(4,410)	(2,162)	(3,205)		
Net income (loss)	(\$8,246)	\$ 7,242	<b>\$ 4,793</b>	\$ 5,378		
Basic net income (loss) per share	(\$.45)	<b>\$ 0.41</b>	<u>\$ .26</u>	\$ 0.31		
Diluted net income (loss) per share	(\$.45)	<b>\$ 0.41</b>	\$ .25	<b>\$ 0.30</b>		
Weighted average shares outstanding						
Basic	18,131	17,501	18,490	17,530		
Diluted	18,131	17,800	19,016	17,836		

Fiscal year 2004 results previously reported have been restated to show the impact of accounting for InnoRx under the equity method. Prior to completing the acquisition of InnoRx in January 2005, the company accounted for its investment in InnoRx under the cost method.

## SurModics, Inc. Comparative Analysis of Earnings (In thousands, except per share data)

	Year Ended September 30,					Three Months Ended September 30,			
		2005	2004		2005		r, 11. 15	2004	
In come from an exettence (CAAD)	σ	2.005	φ	10 474	4	,	Unaudited)	0.205	
Income from operations (GAAP)	Ф	2,985	Э	10,474	4	6,346	3	8,295	
Add: Purchased In-Process R&D	\$	30,277		_		_		_	
Add: Asset impairment charge	\$	2,487	\$	16,497	\$	2,487		_	
Comparative income from operations	\$	35,749	\$	26,971	9	8,833	\$	8,295	
Diluted net income (loss) per share (GAAP)		(\$.45)	\$	0.41	\$	.25	\$	0.30	
Add: Net impact of Purchased In-Process R&D	\$	1.63		_		_		_	
Add: Net impact of asset impairment charge	\$	.09	\$	0.58	\$	80.		_	
Comparative diluted net income per share	\$	1.27	\$	.99	\$	.33	\$	0.30	

Fiscal year 2004 results previously reported have been restated to show the impact of accounting for InnoRx under the equity method. Prior to completing the acquisition of InnoRx in January 2005, the company accounted for its investment in InnoRx under the cost method.

Certain information in the attached financial release may be considered non-GAAP Financial Information as contemplated by SEC Regulation G. Accordingly, we are providing the preceding table, which reconciles results to their corresponding GAAP based operating results presented under our Statements of Operations, in the accompanying press release.

Management believes the presentation of these non-GAAP financial results provides useful information to investors regarding our results of operations, as these non-GAAP financial measures allow investors to better evaluate ongoing business performance and factors that influenced performance during the periods under report. Management also uses these non-GAAP measures internally to monitor performance of the business. These non-GAAP financial measures should be considered in addition to, and not a substitute for, financial measures prepared in accordance with GAAP.

## SurModics, Inc. Condensed Balance Sheets (in thousands)

	September 30, 2005	September 30, 2004
<u>Assets</u>		
Current assets:		
Cash & investments	\$ 24,445	\$ 19,215
Accounts receivable	10,996	8,130
Inventories	1,091	1,040
Other current assets	5,072	1,184
Total current assets	41,604	29,569
Property & equipment, net	14,832	15,738
Long-term investments	48,874	44,088
Other assets	18,915	20,192
Total assets	\$ 124,225	\$ 109,587
Liabilities & Stockholders' Equity		
Total current liabilities	\$ 5,123	\$ 11,789
Other liabilities	3,521	3,488
Total stockholders' equity	115,581	94,310
Total liabilities & stockholders' equity	\$ 124,225	<b>\$ 109,587</b>

Fiscal year 2004 results previously reported have been restated to show the impact of accounting for InnoRx under the equity method. Prior to completing the acquisition of InnoRx in January 2005, the company accounted for its investment in InnoRx under the cost method.