SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934**

November 4, 2009 Date of report (Date of earliest event reported)

SurModics, Inc. (Exact Name of Registrant as Specified in its Charter)

| Minnesota | 0-23837 | 41-1356149 |
|--|---|--|
| (State of Incorporation) | (Commission File Number) | (I.R.S. Employer Identification No.) |
| 9924 West 74th Street Eden Prairie, Minnesota | | 55344 |
| (Address of Principal Executive Offices) | | (Zip Code) |
| | (952) 829-2700 (Registrant's Telephone Number, Including Area Code | <u>,</u> |
| Check the appropriate box below if the Fithe following provisions (see General Instruc | orm 8-K filing is intended to simultaneously satisfy the totion A.2): | filing obligation of the registrant under any of |
| o Written communications pursuant to Rule | 425 under the Securities Act (17 CFR 230.425) | |
| o Soliciting material pursuant to Rule 14a-1 | 2 under the Exchange Act (17 CFR 240.14a-12) | |
| o Pre-commencement communications pur | suant to Rule 14d-2(b) under the Exchange Act (17 CF | R 240.14d-2(b)) |
| o Pre-commencement communications pur | suant to Rule 13e-4(c) under the Exchange Act (17 CF | R 240.13e-4(c)) |
| | | |

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Item 2.02. Results of Operations And Financial Condition.

On November 4, 2009, SurModics, Inc. issued a press release announcing the results for the quarter and fiscal year ended September 30, 2009. A copy of the full text of the press release is furnished as Exhibit 99.1 to this report.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

| Exhibit |
|---------|
| Number |
| 99.1 |

<u>Description</u>
Press Release dated November 4, 2009.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SURMODICS, INC.

Date: November 4, 2009

/s/ Philip D. Ankeny

Philip D. Ankeny

Sr. Vice President and Chief Financial Officer

EXHIBIT INDEX

Exhibit
Number
Description

99.1 Press Release dated November 4, 2009

FOR IMMEDIATE RELEASE

SurModics Reports Fourth Quarter and Fiscal Year 2009 Results

Twelfth Consecutive Year of Record Revenue Since IPO

EDEN PRAIRIE, Minnesota — November 4, 2009 — SurModics, Inc. (Nasdaq: SRDX), a leading provider of drug delivery and surface modification technologies to the healthcare industry, today reported financial results for the fourth quarter and fiscal year ended September 30, 2009.

Fiscal Year 2009 Summary:

- GAAP results:
 - o Record revenue of \$121.5 million, up 25%
 - o Operating income of \$57.5 million
 - o Net income of \$37.6 million
 - o Diluted EPS of \$2.15
 - o Revenue by market:
 - § Therapeutic:
 - Cardiovascular \$39.8 million, down 16%
 - Ophthalmology \$52.1 million, up 408%
 - Other Markets \$13.1 million, down 27%
 - § Diagnostic \$16.5 million, down 23%
- Non-GAAP results:
 - Revenue of \$86.8 million, down 22%
 - o Operating income of \$27.7 million
 - o Net income of \$18.7 million
 - o Diluted EPS of \$1.07
- Operating cash flow of \$31.3 million
- Cash and investments of \$47.9 million, with no debt
- Achieved five of seven 2009 goals by fiscal year-end and a sixth shortly thereafter:
 - Executed a total of 22 new licenses with SurModics customers
 - o Executed 2 new customer licenses at SurModics Pharmaceuticals
 - o Executed 2 new customer licenses using SurModics drug delivery technology outside ophthalmology
 - o Introduction of 12 new licensed product classes by our customers
 - o Returned over one-third of our operating cash flow to shareholders with the repurchase of \$15 million of SurModics stock; and
 - o Achieved a sixth goal on October 5th with the execution of the Ophthalmic License and Development Agreement with Roche and Genentech regarding Lucentis™ (ranibizumab injection)

Fourth Quarter Summary:

- Financial highlights:
 - o Revenue of \$19.2 million, down 17% year-over-year; up 6% sequentially
 - o Operating income of \$4.0 million
 - o Net income of \$2.7 million
 - o Diluted EPS of \$0.16
 - o Results include approximately \$0.5 million of one-time expenses
 - o Revenue by market:
 - § Therapeutic:
 - Cardiovascular \$9.8 million, down 12%
 - Ophthalmology \$1.9 million, down 29%
 - Other Markets \$2.9 million, down 41%
 - § Diagnostic \$4.6 million, up 2%
 - o Operating cash flow of \$6.6 million
- 4 new licenses with SurModics customers, including 2 new licenses at SurModics Pharmaceuticals
- 2 new product classes introduced by our customers

"While SurModics experienced a challenging year in fiscal 2009, as did many companies in this difficult economic environment, through the hard work of our talented employees we achieved significant progress against our strategic initiatives, allowing us to better withstand the economic turbulence and ultimately thrive when conditions improve," said Bruce Barclay, president and CEO. "The new ophthalmic license and development agreement we signed last month with Genentech and Roche for the development and commercialization of a sustained drug delivery formulation of Lucentis, and potentially other compounds, confirms the value of our technologies and reinforces our optimism for the future. This historic agreement also marks the third license agreement signed by our SurModics Pharmaceuticals unit in the last three months, demonstrating the important progress we are making with our business model, as well as our success in licensing our proprietary drug delivery technologies to pharma and biotech customers."

"There are numerous additional examples of the progress we made in fiscal 2009," continued Barclay. "Our overall cardiovascular franchise is strengthening, as innovative device manufacturers continue to choose our technology for their higher value proprietary products, such as drugeluting balloons, percutaneous valves, stent grafts, and drug-eluting stents. Excluding Cypher related revenue, cardiovascular revenue increased sequentially in the fourth quarter. In addition, our ophthalmology business, of which the Genentech program is just one part, is making exciting progress, and we

continue to have multiple customer supported projects in development. Also, several of our highest potential programs utilizing SurModics' technologies continued to successfully advance in clinical studies, including our SynBiosys™ biodegradable polymer, our Finale™ Prohealing coating, and our I-vation™ TA (triamcinolone acetonide) intravitreal implant. Moreover, the innovation we apply to our customers' commercial products and SurModics' technology pipeline remains a consistent source of strength and optimism. At year end, we had a total of 291 current and potential commercial products diversified across approximately a dozen different clinical indications."

"Importantly, SurModics' successful technology development is a key component of the Company's strategic initiatives. A central element of our strategy is broadening the technologies we make available to our customers through both internal R&D and external acquisitions. Our November 2008 purchase of certain assets from PR Pharmaceuticals is an example of this initiative. Another strategic priority is diversifying our revenue streams. We have made significant progress on this front, as the percentage of SurModics' revenue derived from Johnson & Johnson including the Cypher® drug-eluting stent has decreased significantly. In fiscal 2009, J&J constituted 11% of total revenue, down from 20% last year and a high of 52% in fiscal 2004. Further, we continued to protect and enhance core businesses that generate recurring revenue, including product sales, which grew each quarter throughout the year to a high in the fourth quarter, with improved product gross margins compared with 2008. Finally, as a benefit of our prudent expense management, we increased our investment in our business and are near completion of our world class cGMP facility, which will be utilized for our program with Genentech, among others," added Barclay.

Revenue for the fourth quarter of fiscal 2009 was \$19.2 million, compared with \$23.2 million in the year-earlier period. Operating income was \$4.0 million, compared with \$5.3 million in the prior-year period. Net income was \$2.7 million, compared with a net loss of \$0.8 million in the same period last year. Diluted earnings per share was \$0.16, compared with (\$0.05) in the fourth quarter of fiscal 2008. Results for the fourth quarter of fiscal 2008 include a \$4.3 million (or approximately \$0.24 per diluted share) one-time, non-cash impairment loss on the Company's investment in OctoPlus.

Fiscal 2009 revenue was a record \$121.5 million, a 25% increase compared with fiscal 2008 revenue of \$97.1 million. The Company reported operating income of \$57.5 million, compared with \$27.3 million in the prior year; net income of \$37.6 million, compared with \$14.7 million last year; and diluted net income per share of \$2.15, compared with \$0.80

in fiscal 2008. On a non-GAAP basis, for fiscal 2009, total revenue was \$86.8 million, operating income was \$27.7 million, net income was \$18.7 million, and diluted net income per share was \$1.07. On a non-GAAP basis, for fiscal 2008, total revenue was \$111.2 million, operating income was \$41.4 million, net income was \$27.7 million, and diluted net income per share was \$1.51. Non-GAAP results for fiscal 2009 exclude the recognition of previously deferred revenue totaling approximately \$35 million, in connection with Merck's termination of its agreement with SurModics.

SurModics' cash and investment balance totaled \$47.9 million as of September 30, 2009, with no debt. Operating cash flow for the fourth quarter was \$6.6 million, compared with \$16.2 million in the fourth quarter of fiscal 2008. For fiscal year 2009, operating cash flow was \$31.3 million, compared with \$39.8 million in fiscal year 2008.

"Given our optimism for the future, we continued to leverage our strong balance sheet and invest in our business in fiscal 2009, as we enhanced the Company's positioning for profitable long-term growth," said Phil Ankeny, senior vice president and chief financial officer. "We are in excellent financial condition as a result of our strong operating cash flow and healthy balance sheet with zero debt. In addition, we maintained our disciplined deployment of capital with a goal of enhancing shareholder value, principally in the areas of facilities-related and corporate development investments, as well as share repurchases."

Live Webcast

SurModics will host a webcast at 5:00 p.m. ET (4:00 p.m. CT) today to discuss the quarterly and full year results. To access the webcast, go to the investor relations portion of the Company's website at www.surmodics.com, and click on the webcast icon. If you do not have access to the Internet and want to listen to the audio by phone, dial 800-762-8779. A replay of the fourth quarter and fiscal year 2009 conference call will be available by dialing 800-406-7325 and entering conference call ID 4178397. The audio replay will be available beginning at 7:00 p.m. CT on Wednesday, November 4, until 7:00 p.m. CT on Wednesday, November 11.

About SurModics, Inc.

SurModics' vision is to extend and improve the lives of patients through technology innovation. The Company partners with the world's foremost medical device, pharmaceutical and life science companies to develop and commercialize innovative products that result in improved diagnosis and treatment for patients. Core offerings

include: drug delivery technologies (coatings, microparticles, nanoparticles, and implants); surface modification coating technologies that impart lubricity, prohealing, and biocompatibility capabilities; and components for in vitro diagnostic test kits and specialized surfaces for cell culture and microarrays. SurModics is headquartered in Eden Prairie, Minnesota and its SurModics Pharmaceuticals subsidiary is located in Birmingham, Alabama. For more information about the Company, visit www.surmodics.com. The content of SurModics' website is not part of this release or part of any filings the Company makes with the SEC.

Safe Harbor for Forward-Looking Statements

This press release contains forward-looking statements. Statements that are not historical or current facts, including statements about beliefs and expectations, such as our expectations about our ability to withstand economic turbulence and ultimately thrive when conditions improve, our ability to successfully develop and commercialize our technologies, our ability to achieve our company goals, our ability to successfully implement our business model and grow, the build-out and future utilization of our Alabama facility, and our performance in the near- and longterm, including our positioning for profitable long-term growth, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated, including the following: (1) realizing the full potential benefits of the Company's agreement with Genentech requires the development of new products and applications of technology, and the successful build-out of our Alabama facility in compliance with applicable regulatory requirements; (2) our reliance on third parties (including our customers and licensees) and their failure to successfully develop, obtain regulatory approval for, market and sell products incorporating our technologies may adversely affect our business operations, our ability to realize the full potential of our pipeline, and our ability to achieve our company goals; (3) costs or difficulties relating to the integration of the businesses of SurModics Pharmaceuticals and BioFX Laboratories, and the drug delivery assets and collaborative programs acquired from PR Pharmaceuticals, Inc., with SurModics' business may be greater than expected and may adversely affect the Company's results of operations and financial condition: (4) developments in the regulatory environment, as well as market and economic conditions, may adversely affect our business operations and profitability; and (5) other factors identified under "Risk Factors" in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended September 30, 2008, and updated in our subsequent reports filed with the SEC. These reports are available in the Investors section of our website at www.surmodics.com and at the SEC website at www.sec.gov.

Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update them in light of new information or future events.

Use of Non-GAAP Financial Information

In addition to reporting financial results in accordance with generally accepted accounting principles, or GAAP, SurModics is reporting non-GAAP financial results including non-GAAP revenue, non-GAAP net income and non-GAAP diluted net income per share. We believe that these non-GAAP measures provide meaningful insight into our operating performance as it relates to our Merck agreement accounting treatment and provide an alternative perspective of our results of operations. We use these non-GAAP measures to assess our operating performance and to determine payout under our executive compensation programs. We believe that presentation of these non-GAAP measures allows investors to review our results of operations from the same perspective as management and our board of directors. We believe these non-GAAP measures facilitate investors' analysis and comparisons of our current results of operations and provide insight into the prospects of our future performance. We also believe that the non-GAAP measures are useful to investors because they provide supplemental information that research analysts frequently use. The method we use to produce non-GAAP results is not in accordance with GAAP and may differ from the methods used by other companies. These non-GAAP results should not be regarded as a substitute for corresponding GAAP measures but instead should be utilized as a supplemental measure of operating performance in evaluating our business. Non-GAAP measures do have limitations in that they do not reflect certain items that may have a material impact upon our reported financial results. As such, these non-GAAP measures should be viewed in conjunction with both our financial statements prepared in accordance with GAAP and the reconciliation of the supplemental non-GAAP financial measures to the comparable GAAP results provided for each period presented, which are attached to this release.

Contact

Phil Ankeny, Senior Vice President and Chief Financial Officer (952) 829-2700

SurModics, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (In thousands, except per share data)

| | Three Months Ended September 30, | | Year E Septem | |
|---|-------------------------------------|---------------------------|------------------|--------------------------|
| | 2009 | 2008 | 2009 | 2008 |
| _ | (Unau | dited) | (Unau | dited) |
| Revenue | . | *** | . == .0. | + - 1 - 00 |
| Royalties and license fees | \$ 9,465 | \$11,214 | \$ 75,464 | \$ 51,788 |
| Product sales | 5,571 | 5,698 | 19,333 | 20,052 |
| Research and development | <u>4,171</u> | 6,327 | 26,737 | 25,211 |
| Total revenue | 19,207 | 23,239 | 121,534 | 97,051 |
| Operating costs and expenses | | | | |
| Product costs | 2,167 | 2,574 | 7,508 | 8,476 |
| Customer research and development | 2,936 | 4,473 | 13,183 | 19,187 |
| Other research and development | 5,962 | 5,610 | 21,179 | 21,311 |
| Selling, general and administrative | 4,204 | 5,257 | 17,200 | 20,816 |
| Restructuring charges | (35) | _ | 1,763 | _ |
| Purchased in-process research and development | <u> </u> | _ | 3,200 | _ |
| Total operating expenses | 15,234 | 17,914 | 64,033 | 69,790 |
| Income from operations | 3,973 | 5,325 | 57,501 | 27,261 |
| Investment income | 227 | 415 | 2,023 | 3,945 |
| Impairment loss on investment | _ | (4,314) | _ | (4,314) |
| Income before income taxes | 4,200 | 1,426 | 59,524 | 26,892 |
| Income tax provision | (1,490) | (2,240) | (21,974) | (12,153) |
| Net income (loss) | \$ 2,710 | \$ (814) | \$ 37,550 | \$ 14,739 |
| Net income (ioss) | Ψ 2,710 | $\frac{\Phi}{\Phi}$ (014) | <u>Ψ 37,330</u> | ψ 14,739 |
| Basic net income (loss) per share | \$ 0.16 | <u>\$ (0.05)</u> | \$ 2.15 | \$ 0.82 |
| Diluted net income (loss) per share | \$ 0.16 | <u>\$ (0.05)</u> | \$ 2.15 | \$ 0.80 |
| Weighted average shares outstanding | | | | |
| Basic | 17.367 | 17,898 | 17,435 | 18.026 |
| Diluted | 17,404 | 17,898 | 17,469 | 18,330 |
| | | | | |

SurModics, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (In thousands)

| | Se | ptember 30, 2009 | | otember 30, 2008 |
|--|----|---------------------|-----------|---------------------|
| Accepts | | (Ui | naudited) | |
| Assets Current assets | | | | |
| Cash and short-term investments | \$ | 20,568 | \$ | 24,627 |
| Accounts receivable | Ф | 11,320 | Ф | 14,589 |
| Inventories | | • | | |
| Other current assets | | 3,330 | | 2,651 |
| | | 1,796 | _ | 4,642 |
| Total current assets | | 37,014 | | 46,509 |
| | | | | |
| Property and equipment, net | | 66,915 | | 41,897 |
| Long-term investments | | 27,300 | | 47,351 |
| Intangibles, net | | 17,458 | | 16,870 |
| Goodwill | | 21,070 | | 18,001 |
| Other assets | | 15,805 | | 20,400 |
| | | | | |
| Total assets | \$ | 185,562 | \$ | 191,028 |
| | - | | <u> </u> | |
| Liabilities and Stockholders' Equity | | | | |
| Current liabilities * | \$ | 7,078 | \$ | 8,191 |
| 6.1.0.1.1.0.0.1.0.0 | • | ., | • | 0,202 |
| Deferred revenue (current and long-term) | | 1,528 | | 37,578 |
| zolonou lotonou (current and long term) | | 1,020 | | 01,010 |
| Other liabilities | | 4,584 | | 3,453 |
| Cutof Indomices | | 4,504 | | 0,400 |
| Total stockholders' equity | | 172,372 | | 141,806 |
| Total Statistical Squity | | 112,012 | | 141,000 |
| Total liabilities and stockholders' equity | ф | 105 562 | Ф | 101 020 |
| Total liabilities and stockholders' equity | \$ | 185,562 | <u> </u> | 191,028 |

^{*} Current liabilities exclude current portion of deferred revenue.

SurModics, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (In thousands)

| Operating Activities: (Invasidation (Inva | | Septem | Year Ended September 30, | |
|--|--|-------------------|-----------------------------|--|
| Operating Activities: \$37,550 \$14,739 Net income \$37,550 \$14,739 Depreciation and amortization 5,912 6,071 Stock-based compensation 6,853 9,652 Purchaseed in-process research and development 3,200 — Restructuring charges 1,763 — Impairment loss on investment — 4,314 Net other operating activities 8,670 (3,946) Change in operating assets and liabilities: 2,656 (5,003) Accounts payable and accrued liabilities 2,556 (5,003) Deferred revenue (36,050) 11,452 Net change in other operating assets and liabilities (115) 1,259 Net cash provided by operating activities 31,321 39,822 Investing Activities: (29,364) (23,834) Business acquisition (8,585) (3,219) Collection of note receivable (8,585) (3,219) Net cash used in investing activities (9,502) (26,509) Financing Activities: (6,52) (6,52) | | 2009 | 2008 | |
| Net ricome | Opposition Activition | (Unau | dited) | |
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| Net change in other operating assets and liabilities (115) 1,259 Net cash provided by operating activities 31,321 39,822 Investing Activities: (29,364) (23,834) Net purchases of property and equipment (8,585) (3,219) Collection of note receivable - 5,870 Net other investing activities 18,377 (5,326) Net cash used in investing activities (19,572) (26,509) Financing Activities: 679 3,037 Issuance of common stock 679 3,037 Purchase of common stock of fund employee taxes (568) (1,674) Repurchase of common stock (14,998) (13,971) Net other financing activities (562) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 15,376 13,812 | | | | |
| Net cash provided by operating activities 31,321 39,822 Investing Activities: 29,364 (23,834) Net purchases of property and equipment (8,585) (3,219) Collection of note receivable – 5,870 5,870 Net other investing activities 18,377 (5,326) Net cash used in investing activities (19,572) (26,509) Financing Activities: 5 (568) (1,674) Purchase of common stock (568) (1,674) (14,998) (13,971) Net other financing activities (602) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 8eginning of year 15,376 13,812 | | · , | | |
| Investing Activities: (29,364) (23,834) Net purchases of property and equipment (8,585) (3,219) Collection of note receivable — 5,870 Net other investing activities 18,377 (5,326) Net cash used in investing activities (19,572) (26,509) Financing Activities: 8 Issuance of common stock 679 (3,037) Purchase of common stock to fund employee taxes (568) (1,674) Repurchase of common stock to fund employee taxes (14,998) (13,971) Net other financing activities (602) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 8eginning of year 15,376 13,812 | Net change in other operating assets and liabilities | (115) | 1,259 | |
| Net purchases of property and equipment (29,364) (23,834) Business acquisition (8,585) (3,219) Collection of note receivable — 5,870 Net other investing activities 18,377 (5,326) Net cash used in investing activities (19,572) (26,509) Financing Activities: 8 (19,572) (26,509) Function Activities: (568) (1,674) (1,674) Purchase of common stock to fund employee taxes (568) (1,674) (1,674) Repurchase of common stock (14,998) (13,971) (13,971) Net other financing activities (15,489) (11,749) Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 15,376 13,812 | Net cash provided by operating activities | 31,321 | 39,822 | |
| Net purchases of property and equipment (29,364) (23,834) Business acquisition (8,585) (3,219) Collection of note receivable — 5,870 Net other investing activities 18,377 (5,326) Net cash used in investing activities (19,572) (26,509) Financing Activities: 8 (19,572) (26,509) Function Activities: (568) (1,674) (1,674) Purchase of common stock to fund employee taxes (568) (1,674) (1,674) Repurchase of common stock (14,998) (13,971) (13,971) Net other financing activities (15,489) (11,749) Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 15,376 13,812 | Investing Activities: | | | |
| Business acquisition (8,585) (3,219) Collection of note receivable — 5,870 Net other investing activities 18,377 (5,326) Net cash used in investing activities Financing Activities: Issuance of common stock 679 3,037 Purchase of common stock to fund employee taxes (568) (1,674) Repurchase of common stock (14,998) (13,971) Net other financing activities (602) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 15,376 13,812 | | (29.364) | (23.834) | |
| Collection of note receivable — 5,870 Net other investing activities 18,377 (5,326) Net cash used in investing activities (19,572) (26,509) Financing Activities: Stauth of the common stock 679 3,037 Purchase of common stock to fund employee taxes (568) (1,674) Repurchase of common stock (14,998) (13,971) Net other financing activities (602) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 15,376 13,812 | Rusiness acquisition | | | |
| Net other investing activities 18,377 (5,326) Net cash used in investing activities (19,572) (26,509) Financing Activities: 8 (26,509) Issuance of common stock 679 3,037 Purchase of common stock to fund employee taxes (568) (1,674) Repurchase of common stock (14,998) (13,971) Net other financing activities (602) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 15,376 13,812 Beginning of year 15,376 13,812 | | (0,505) | | |
| Net cash used in investing activities (19,572) (26,509) Financing Activities: Issuance of common stock 679 3,037 Purchase of common stock (568) (1,674) Repurchase of common stock (14,998) (13,971) Net other financing activities (602) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents Beginning of year 15,376 13,812 | | 18 377 | | |
| Financing Activities: Issuance of common stock Purchase of common stock to fund employee taxes Repurchase of common stock (14,998) (13,971) Net other financing activities (602) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents Cash and cash equivalents Beginning of year Beginning of year | Net other investing activities | 10,377 | (5,520) | |
| Issuance of common stock 679 3,037 Purchase of common stock to fund employee taxes (568) (1,674) Repurchase of common stock (14,998) (13,971) Net other financing activities (602) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 15,376 13,812 | Net cash used in investing activities | _(19,572) | (26,509) | |
| Issuance of common stock 679 3,037 Purchase of common stock to fund employee taxes (568) (1,674) Repurchase of common stock (14,998) (13,971) Net other financing activities (602) 859 Net cash used in financing activities (15,489) (11,749) Net change in cash and cash equivalents (3,740) 1,564 Cash and cash equivalents 15,376 13,812 | Financing Activities: | | | |
| Repurchase of common stock Net other financing activities(14,998) (602)(13,971) 859Net cash used in financing activities(15,489)(11,749)Net change in cash and cash equivalents(3,740)1,564Cash and cash equivalents | | 679 | 3,037 | |
| Repurchase of common stock Net other financing activities(14,998) (602)(13,971) 859Net cash used in financing activities(15,489)(11,749)Net change in cash and cash equivalents(3,740)1,564Cash and cash equivalents Beginning of year15,37613,812 | Purchase of common stock to fund employee taxes | (568) | (1,674) | |
| Net other financing activities(602)859Net cash used in financing activities(15,489)(11,749)Net change in cash and cash equivalents(3,740)1,564Cash and cash equivalents Beginning of year15,37613,812 | | | | |
| Net change in cash and cash equivalents Cash and cash equivalents Beginning of year (3,740) 1,564 15,376 13,812 | | | | |
| Net change in cash and cash equivalents Cash and cash equivalents Beginning of year (3,740) 1,564 15,376 13,812 | Net cash used in financing activities | (15.489) | (11.749) | |
| Cash and cash equivalents Beginning of year 15,376 13,812 | The sach acca in initial only dear these | <u>(20, 100</u>) | (==,: :0) | |
| Beginning of year 15,376 13,812 | Net change in cash and cash equivalents | (3,740) | 1,564 | |
| <u> </u> | | | | |
| End of year <u>\$ 11,636</u> <u>\$ 15,376</u> | Beginning of year | 15,376 | 13,812 | |
| | End of year | <u>\$ 11,636</u> | \$ 15,376 | |

SurModics, Inc. and Subsidiaries Supplemental Non-GAAP Information For the Year Ended September 30, 2009 (in thousands, except per share data)

(Unaudited)

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| | | Merck Ag Adjustr | | | |
|----------------------------------|----------------------------|---|--|-----------------------------|-------------------------------------|
| | As Reported GAAP (1) | Deferred Revenue Recognized | Billed Activity | Other <u>Adjustments</u> | Adjusted Non-GAAP (2) |
| Revenue: | | | | | |
| Royalties and license fees | \$ 75,464 | \$ (28,578)(3) | \$ —(4) | | \$ 46,886 |
| Product sales | 19,333 | | | | 19,333 |
| Research and development | 26,737 | (6,200)(3) | <u> </u> | | 20,537 |
| Total revenue | <u>\$121,534</u> | <u>\$ (34,778</u>) | <u>\$ —</u> | | \$ 86,756 |
| Income from operations | <u>\$ 57,501</u> | <u>\$ (34,778)</u> | <u> </u> | \$ 4,963 | <u>\$ 27,686</u> |
| Net income | <u>\$ 37,550</u> | <u>\$ (21,939</u>)(5) | <u>\$</u> (5) | <u>\$ 3,131</u> (5) | \$ 18,742 |
| Diluted net income per share (6) | \$ 2.15 | | | | \$ 1.07 |
| Merck deferred revenue (7) | | Balance at September 30, 2008 \$ 34,778 | Deferred Revenue Recognized \$ (34,778) | Billed Activity \$ — | Balance at September 30, 2009 |

⁽¹⁾ Reflects operating results in accordance with U.S. generally accepted accounting principles (GAAP). GAAP revenue includes a \$9 million milestone payment and a \$1.2 million research and development payment from Merck which were billed and recognized in the period.

- (4) Reflects amounts billed and deferred under the Merck agreement for the period presented.
- (5) Reflects the after tax impact of the adjustments utilizing the Company's effective tax rate for the period presented.
- (6) Diluted net income per share is calculated using the diluted weighted average shares outstanding for the period presented.
- (7) Reflects the activity for the period presented in the deferred revenue balance sheet accounts associated with the Merck agreement. This agreement terminated in December 2008.

⁽²⁾ Adjusted Non-GAAP amounts exclude the \$34,778 of previously deferred revenue recognized in the period associated with the termination of the Merck agreement under GAAP; and exclude the restructuring charges of \$1,763 and in-process research and development charge of \$3,200 associated with the acquisition of PR Pharmaceuticals, Inc. assets.

⁽³⁾ Reflects recognition of revenue for the Merck agreement in accordance with GAAP for the period presented that previously had been deferred.

SurModics, Inc. and Subsidiaries Supplemental Non-GAAP Information For the Year Ended September 30, 2008 (in thousands, except per share data)

(Unaudited)

| | Merck Agreement As Adjustments | | | | Adjusted |
|----------------------------------|---|-------------------------------|--------------------------------|----------------------|---|
| | Reported GAAP (1) | Revenue Recognized | Billed Activity | Other Adjustments | Non-GAAP (2) |
| Revenue: | | | | | |
| Royalties and license fees | \$ 51,788 | \$ (2,109)(3) | \$11,000(4) | | \$ 60,679 |
| Product sales | 20,052 | | | | 20,052 |
| Research and development | 25,211 | <u>\$ (1,073)(3)</u> | 6,336(4) | | 30,474 |
| Total revenue | \$ 97,051 | \$ (3,182) | \$17,336 | | \$111,205 |
| Income from operations | \$ 27,261 | \$ (3,182) | \$17,336 | <u>\$</u> | \$ 41,415 |
| Net income | \$ 14,739 | \$ (1,943)(5) | \$10,585(5) | \$ 4,314(6) | \$ 27,695 |
| Diluted net income per share (7) | \$ 0.80 | <u> </u> | | | \$ 1.51 |
| Merck deferred revenue (8) | Balance at September 30, 2007 \$ 20,624 | Revenue Recognized \$ (3,182) | Billed Activity \$17,336 | | Balance at September 30, 2008 \$ 34,778 |

⁽¹⁾ Reflects operating results in accordance with U.S. generally accepted accounting principles (GAAP).

⁽²⁾ Adjusted Non-GAAP amounts exclude the revenue recognized in the period associated with the Merck agreement under GAAP and include amounts billed associated with the Merck agreement; and exclude the impairment loss on investment.

⁽³⁾ Reflects recognition of revenue for the Merck agreement in accordance with GAAP for the period presented.

⁴⁾ Reflects amounts billed under the Merck agreement for the period presented.

⁽⁵⁾ Reflects the after tax impact of the adjustments utilizing the Company's effective tax rate for the period presented.

⁽⁶⁾ Reflects adjustment for the impairment loss on our investment in OctoPlus of \$4,314. The impairment loss does not generate a tax benefit.

⁽⁷⁾ Diluted net income per share is calculated using the diluted weighted average shares outstanding for the period presented.

⁽⁸⁾ Reflects the activity for the period presented in the deferred revenue balance sheet account associated with the Merck agreement.